

**FINANCE, AUDIT AND PERFORMANCE SELECT COMMITTEE –
JUNE 3RD 2013**



Hinckley & Bosworth
Borough Council

A Borough to be proud of

**REPORT OF DEPUTY CHIEF EXECUTIVE (CORPORATE
DIRECTION)**

RE: TREASURY MANAGEMENT TO 31 MARCH 2013

WARD AFFECTED : ALL WARDS

1. PURPOSE OF REPORT

To inform the Select Committee of the Council's Treasury Management activity during 2012/13.

2. RECOMMENDATION

That the Select Committee note the report.

3. BACKGROUND TO THE REPORT

At its meeting in February 2012 the Council approved the Council's Treasury Management Policy for the year 2012/13 and delegated the oversight of the execution of the Policy to the Select Committee.

This report sets out the Treasury Management activities for the first half of 2012/13 and shows that they are in line with the limits set out in the Policy.

Treasury Management covers two main areas:-

1. The management of day to day cash flows by way of short term investing and borrowing. Longer term investment opportunities may arise depending on cash flow requirements.
2. Management of the Council's Long term debt portfolio which is used to finance capital expenditure that cannot be immediately funded by internal resources (e.g. by Capital Receipts).

Economic Background

The UK economy avoided contraction the first quarter, posting an initial estimate of a 0.3% rise. This avoided a triple dip recession which brought some relief to the Chancellor's position. However underpinning this good news, there remain the UK difficulties of weak growth, a depressed consumer sector and difficulties in our main export market, the Euro zone.

Household spending appears to have started the year on a stronger footing. However, the latest employment data tentatively suggested that the labour market's recent resilience is coming to an end. Elsewhere, the housing market has been revived a bit by the Bank of England's Funding for Lending Scheme (FLS) which helped to bring down some mortgage rates, primarily on fixed products. This is helping to support house prices.

On the fiscal front, the OBR forecast net borrowing of £121.9bn in 2012/13, is basically unchanged from the outturn seen in the last financial year. Underlying borrowing is now not forecast to fall substantially until 2014/15.

This year's Budget contained many good individual measures, but they were on a small scale and their overall effect was fiscally neutral. The Budget contained a reaffirmation of the MPC's 2% inflation target along with some minor tweaks to the MPC's remit, which will allow the MPC more flexibility in the communication of its policy.

Inflation, meanwhile, remained high, which with low wage settlements has contributed to the consumers falling real incomes, which coupled with debt and employment concerns does not suggest a consumer led recovery in the near future.

UK and global equity prices have rallied since the start of the year, with the FTSE 100 rising from 5,897 to 6,400. Gilt prices were volatile over the quarter, with the yield on 10-year gilts hitting 2.2% in early March, before falling back to 1.72% at the end of the quarter, similar to the level seen at the start of the year. Meanwhile, the pound has fallen sharply against the dollar, from \$1.63 to \$1.51. Sterling was slightly weaker against the euro, too, slipping from €1.23 to €1.19.

The Euro zone crisis flared up again at the end of the quarter, after it was agreed that bank deposits could be subject to a "haircut" as part of an international bail-out package for Cyprus. While a bailout package agreed by European Finance Ministers should avert disaster, the episode has raised fears about the safety of bank deposits in other periphery countries. Meanwhile, the underlying Euro zone economy looks weak. On past form the composite Euro zone Purchasing Managers Index points to a 0.3% quarterly contraction of GDP in Q1.

This economic background impacts directly on the availability and choice of investment counterparties. Appropriate credit quality institutions have become more restricted in recent years in terms of numbers of parties available, the amount that can be invested with a single counterparty and the length of time an investment can be made.

In the present climate it is considered to be imprudent to invest for an extended period of time for the following reasons:

In a volatile market the financial strength of counterparty can change quickly and therefore to invest for shorter periods reduces the Council's risk exposure.

Longer term interest rates, whilst higher than those for shorter periods, do not compensate the Council for the additional risk.

To invest with better quality counterparties for shorter periods does reduce the Council's exposure to risk and uncertainty but does mean that investment yields are reduced.

Investment Activity

The Council's investment strategy primary objectives are safeguarding the re-payment of the principal and interest of its investments on time, then ensuring adequate liquidity, with the investment return being the final objective. Following the economic background

above, officers are implementing an operational strategy which tightens the controls already in place in the approved investment strategy.

The Council's investment criteria, approved by Council in February 2012 are:-

- **Banks 1 - Good Credit Quality** – the Council will only use banks which:
 - i. Are UK banks; and/or
 - ii. Are non-UK and domiciled in a country which has a minimum Sovereign long term rating of AAAAnd have, as a minimum, the following Fitch, Moody's and Standard and Poors credit ratings (where rated):
 - i. **Short Term** – F1
 - ii. **Long Term** – A
 - iii. **Individual / Financial Strength** – C (Fitch / Moody's only)
 - iv. **Support** – 3 (Fitch only)
- **Banks 2 – Guaranteed Banks with suitable Sovereign Support** – In addition, the Council will use banks whose ratings fall below the criteria specified above if all of the following conditions are met:
 - (a) wholesale deposits in the bank are covered by a government guarantee;
 - (b) the government providing the guarantee is rated "AAA" by all three major rating agencies (Fitch, Moody's and Standard & Poors); and
 - (c) the Council's investments with the bank are limited to amounts and maturities within the terms of the stipulated guarantee.
- **Banks 3 – Eligible Institutions** - the organisation is an Eligible Institution for the HM Treasury Credit Guarantee Scheme initially announced on 13 October 2008, with the necessary short and long term ratings required in Banks 1 above. These institutions have been subject to suitability checks before inclusion, and have access to HM Treasury liquidity if needed.
- **Banks 4** – The Council's own banker for transactional purposes if the bank falls below the above criteria, although in this case balances will be minimised in both monetary size and time.
- **Bank Subsidiary and Treasury Operations** – the Council will use these where the parent bank has the necessary ratings outlined above.
- **Building Societies** – the Council will use all Societies which:
 - i. meet the ratings for banks outlined aboveOr are both:
 - ii. Eligible Institutions; and
 - iii. Have assets in excess of £500m.
- **Money Market Funds** – AAA
- **UK Government** (including gilts and the DMADF)
- **Local Authorities, Parish Councils etc**
- **Supranational institutions**

Funds for investment come from the following Sources

- a) Revenue Account Balances held by the Council
- b) Earmarked Reserves and Provisions
- c) Unapplied Capital Receipts
- d) Cash flow balances - income received before expenditure needs to be incurred

At 31 Dec 2012 the Council held the following investments totalling £4,989,000

Counterparty	Investment Date	Maturity Date	Amount	Interest Rate
Hinckley & Rugby BS	21/13/2013	19/04/2013	2,000,000	0.5000
Hsbc Call Account	27/03/2013	On call	839,000	0.3500
Newcastle BS	07/03/2013	8/04/2013	500,000	0.3500
Principality BS	18/03/2013	18/04/2013	1,650,000	0.3400

Details of all investments held from April 2012 to March are included in Appendix A attached.

Details of the weighted average investment to March 2013 are shown in the table below together with the average overnight, 7 day and 1 month London Inter Bank Bid (LIBID) as a bench mark to the rates received by the Council.

Period	Weighted Average invested	Average period (days)	Average Return	Overnight LIBID	7 Day LIBID	1 Month LIBID
April 12 to March 13	8,954,052	20.60 days	0.4644	0.39129	0.4055	0.4481

The figures above show that the Council received a rate of return that is compatible with the returns available in the market.

It also shows that the weighted average life is within the maximum set of 0.5 years.

Due to current economic conditions officers have decided to limit investment to less than one month and not to invest with banks other than with the Council's Bank. This together with mergers of Building Societies has meant the Counter Party invest list of organisations has shrunk. Average investments returns are however still higher than the comparable inter bank rate (return of 0.4644% compared against 0.4481%). The benchmarking rates in the table above are higher than the industry averages used by some local authorities. If industry benchmarks are used our average return is even more favourable. Industry average benchmark for 1 month rates are currently 0.037% compared against our average rate of 0.04644%.

Borrowing Activities

Long term borrowing to finance Capital Expenditure

Excluding the HRA self financing element the Council has a Capital Financing Requirement of around £18m which arises from previous decisions to incur Capital Expenditure that was not financed immediately by internal resources e.g. Capital Receipts or Grants giving rise to the need to borrow to finance the expenditure. This borrowing requirement can either be met by long or short term external borrowing or by

internal borrowing i.e. using the cash behind the authority's balances and reserves and foregoing investment income. At the present time the interest payable on long term borrowing is significantly greater than the returns the Council could expect on its investments and therefore the Council has adopted a policy of being "underborrowed" with only £4.3m of long term loans on its books. Short term loans from the PWLB currently cost 1% so if the Council was fully funded with short term money and was receiving investment income of 0.4% there would be a cost of £82,200 pa. With longer term rates at about 4.0% the additional cost would be £548,000pa. In these circumstances the Council has not undertaken any long term borrowing in the current year and has relied on short term borrowing to meet cash flow needs.

Additionally, as part of the Self Financing HRA Settlement £67.652m has been borrowed from PWLB. Repayment options have been discussed with members and were presented to the Executive on 13th March 2012. Repayments for principal amounts for these loans will commence in 7 years time. The loan will be repaid in equal instalments of £2.9414m over 23 yrs.

Short term borrowing to cover cash flow shortfalls.

Some short term borrowing took place to cover temporary cash flow shortfalls. The movements are as follows:-

Amount outstanding at 1 April 2012	£2,600,000
Plus Total Amount borrowed to March 2013	£5,240,000
Less Total Amount repaid in year	£7,840,000
Amount outstanding at 31 March 2013	Nil

The average amount borrowed was	£115,671
Average period of loans	5.6 Days
Number of occasions	5
Average rate of interest paid	0.4458%

All borrowing was conducted with the Operational Limit set by the Council.

5. **FINANCIAL IMPLICATIONS (IB)**

Any losses resulting from a further tightening of our investment strategy will be reported within the Outturn position.

5. **LEGAL IMPLICATIONS (AB)**

There are no legal implications arising directly from this report.

6. **CORPORATE PLAN IMPLICATIONS**

This report supports the following Corporate Aims

- Thriving Economy

7. **CONSULTATION**

None

8. **RISK IMPLICATIONS**

It is the Council's policy to proactively identify and manage significant risks which may prevent delivery of business objectives.

It is not possible to eliminate or manage all risks all of the time and risks will remain which have not been identified. However, it is the officer's opinion based on the information available, that the significant risks associated with this decision / project have been identified, assessed and that controls are in place to manage them effectively.

The following significant risks associated with this report / decisions were identified from this assessment:

Management of significant (Net Red) Risks		
Risk Description	Mitigating actions	Owner
Loss of investments due to failure of Counterparty	Ensure Counterparty is financially secure prior to lending by confining activity to institutions on a list of approved institutions based on credit ratings.	I Bham
	Ensure that lending is for appropriate periods and amounts as per Counterparty list	I Bham

9. **KNOWING YOUR COMMUNITY – EQUALITY AND RURAL IMPLICATIONS**

Treasury management activities support all activities of the Borough Council and therefore impact on all areas of and communities within the Borough

10. **CORPORATE IMPLICATIONS**

By submitting this report, the report author has taken the following into account:

- Community Safety implications
- Environmental implications
- ICT implications
- Asset Management implications
- Human Resources implications
- Planning Implications
- Voluntary Sector implications

Background papers: Investment and borrowing records

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